

15-19.JULY.2024

#### **SAP OVERVIEW**

This SAP Research Challenge aims to promote the development of in-person R&D activities focused on the field of Marketing, Hospitality and Tourism.

The SAP programme is divided into two components: training and group research. The training component will be based on research talks with TUS and IPCA researchers and short thematic workshops taught by experts. These workshops will focus on emerging topics (namely, Digital marketing, Consumer behaviour in a digital world, Human resources in tourism, territorial marketing, sustainable tourism, creative tourism) and training in basic research components (namely, Research Methodologies, Data Analysis, Scientific Writing, Preparation of Scientific Pitches, and Funding Opportunities).

#### **LEARNING OUTCOMES**

At the end of this RUN-EU SAP, you will be able to:

- Understand the basics of research methodologies
- Receive advanced training in emergent technologies
- Improve transversal and soft skills through teamwork and cooperative project methodology
- Improve innovative thinking in cooperation with others to achieve a common goal
- Experience a multicultural international environment

+INFO: www.run-eu.eu

Organised by: Polytechnic University of Cávado and Ave Technological University of the Shannon

**DATE** From **15 to 19 July 2024** 

Face-to-Face Week: IPCA, Barcelos, Portugal 15-19 July

**MODE OF DELIVERY** In Person

LANGUAGE OF INSTRUCTION English

**ECTS CREDITS** 1

#### **ACADEMIC RECOGNITION**

To be defined by each Home Institution

#### **ELIGIBLE PARTICIPANTS**

Students from technology fields, including engineering and sciences. No pre-skills are required, and the programme is suitable also for any other student programme.

#### **HOW TO APPLY**

Fill in the application form (QR or website)



#### **DEADLINE FOR APPLICATIONS**

16 June 2024

#### **CONTACT DETAILS**

amalheiro@ipca.pt





















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#### **SELECTION CRITERIA**

Priority will be given to students who are developing research at a master's or PhD level and to students involved in the IPCA Summer Schools.

A maximum of 35 students will be selected for this programme.

#### **LEARNING AND TEACHING STRATEGY**

The teaching strategy is based on project work, problem-based learning and have an exploratory approach. Each student will select a research theme from a set of pre-defined topics and each student will receive mentoring from senior research. The students work in multi-cultural international groups.

## **PREREQUISITES**

No pre-requisites

## **COURSES LEADERS | LECTURERS**

#### **Courses leaders**

Alexandra Malheiro (ESHT-IPCA) Siobhan Moane (TUS) Patrick Murray (TUS)

#### Lecturers

Alexandra Malheiro (IPCA) Sérgio Dominique Lopes (IPCA) Francisco Gonçalves Others

### PHYSICAL MOBILITY | SCHOLARSHIPS AVAILABLE

To be managed by Home Institution.

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Flows/Institution. Applicant selection aims for wide representation of partner institutions implying a maximum of 5 students per university.

Final decision on the scholarships to be awarded falls under the responsibility of the Home Institution RUN-EU Project Leader and compulsorily requires IRO involvement.

#### **MEANS AND CRITERIA FOR ASSESSMENT**

All students will be organised in groups. Each group will realise a final presentation/demonstration of the developed work.

#### **CERTIFICATION**

The participants who successfully complete this RUN-EU SAP will receive a Certificate of Participation and a Transcript of Records jointly issued by the organising institutions.





















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## PROGRAMME AT A GLANCE

+INFO: www.run-eu.eu

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WEDNESDAY 17/07			DATA ANALYS	SIS	INTRO TO RESEARCH	LUNCH BREAK	WORKSHOP 1	WORKING GROUP	
THURSDAY 18/07		PICTI GUIDLII	H FUNDING NES OPPORTUNITIE	s WOR	KSHOP 2	LUNCH BREAK	WORKSHOP 3		
FRIDAY 19/07		We	ORKSHOP 4	RUN-EU I	RESEARCH SY	MPOSIUM	FINAL PRESENTATION		





















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### Welcome

9h00-10h00

# **SAP Research Challenge**

(h) 10h00-11h00

## **Visit to R&D Units**

- (h) 11h00-12h00
- Guided tour to IPCA's research units 2Ai, ID+ and CICF.

## **Ice Breaking Activity**

- (¹) 12h00-18h00
- Picnic Gerês

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## **Research Methodologies**

- (1) 9h00-11h00
- Abhishek Chatterjee (TUS)
- The lecture on Research
  Methods will provide an
  overview of the purpose,
  significance, and applications
  of various methods of enquiry.

## **Scientific Writing**

- (1) 11h00-13h00
- Pedro Morais (IPCA)
- This training programme focuses on training the participants with good practices for structuring, formatting, using appropriate language, and including relevant information in scientific writing.

## **Working Group**

- (1) 14h00-17h00
- The participants will be grouped and assigned a particular issue outlined at the start of the SAP.





















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## **Data Analysis**

9h00-12h00

# **Introduction to Research Integrity and Intellectual Policy**

- (h) 12h00-13h00
- Siobhan Moane and Patrick Murray (TUS)
- The seminar on research integrity will provide an introduction to the European code of practice and the basic principles which together with good research practices are essential for promoting and safeguarding a culture of research integrity.

#### Workshop 1

## Emotional Intelligence and artificial intelligence in hospitality: an employee perspective

- (h) 14h00-15h30
- 💍 Sérgio D. Lopes (IPCA)
- Emotional intelligence (EI) as personal intelligence and artificial intelligence (AI) as a machine intelligence have been popular hot topics. The research integrates these two concepts and explores how EI and AI influence employee retention and performance with a focus on service employees in the hotel industry. Employee performance was operationalised into internal and external dimensions that captures employees' task efficiency over both internal and external service encounters with co-workers and customers respectively. El has a significant effect on employee retention and performance, whereas AI plays a significant moderating role in employee performance.

## **Working Group**

- (1) 15h30-17h00
- The participants will be grouped and assigned a particular issue outlined at the start of the SAP.





















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### **Scientific Pitch Guidelines**

- 9h00-10h00
- A João Vilaça (IPCA)
- This training programme will provide comprehensive guidance on the format, structure, and delivery of scientific pitches. For that, through practical examples and interactive discussions, the candidates will gain the necessary expertise to create compelling and persuasive pitch presentations. The workshop will be supported by specific examples, to facilitate the understanding of the concepts.

## **Funding Opportunities**

- ① 10h00-11h00
- Pedro Morais (IPCA)
- In this session, the candidate will be introduced to scientific opportunities platforms (namely the Euraxess portal) and relevant guidelines for an application.

#### Workshop 3

Tourism Marketing: segmentation, niche marketing and cross border tourism destinations

- (h) 14h00-15h30
- Alexandra Malheiro (IPCA)
- The aim of this session is to present the latest research work carried out towards tourism marketing issues, namely segmentation, niche marketing and cross border tourism destinations.

#### Workshop 2

## Research in Entrepreneurship and Innovation

- (h) 11h00-13h00
- A Francisco Gonçalves (IPCA)
- The aim of this workshop is to explore the Barcelos Rooster as a tool to develop a tourist route that combines the 'Figurado Route' and the 'Camino de Santiago,' highlighting the this symbol to promote sustainable tourism in Barcelos, a UNESCO Creative City.





















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#### Workshop 4

## **TalentTour: Talent Management** in the Tourism and Hospitality Sector

- (h) 9h00-11h00
- Vânia Costa (IPCA)
- The strategic management of human resources in the tourism and hospitality sector, particularly with regard to attracting and retaining talent, is identified as one of the most current research trends and reflects the difficulty employers in the sector have in attracting and retaining talent who are considered the drivers of any company. In this workshop the TalentTour project will be presented, as well as the challenges and human capital issues that the tourism and hospitality sector faces, namely the difficulties in attracting and retaining talent. It will also discuss the Profile and Trends of Human Capital in the Tourism and Hospitality Sector as well as the future needs of human capital and career management in this sector.

## **RUN-EU Research Symposium**

(h) 11h00-14h00

## **Final Presentation**

(h) 14h00-15h30



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